



Congratulations to MegaPath's Dan Foster

MegaPath's Dan Foster Named 2017 CRN Channel Chief

Pleasanton, Calif. – February 28, 2017 – MegaPath, a leading provider of voice, data, security and cloud services in North America, today announced its President of Business Markets, Dan Foster, was named to CRN's prestigious list of 2017 Channel Chiefs. The annual list includes channel executives who are driving innovation and growth through successful channel programs.

This is the seventh year Foster has been included in CRN's Channel Chiefs list. Channel Chiefs are selected based on their track record of channel accomplishments, standing in the industry, dedication to the partner community and plans for driving future business innovation and channel growth.

Throughout 2016, MegaPath announced further enhancements to its Channel Program to better assist and incentivize its partners. These updates have proven to add value to the company's channel partnerships by aligning sales, service delivery and support teams with MegaPath partners and their customers.

"MegaPath's commitment to the channel is stronger than ever as we continue to focus on helping our partners build and strengthen their relationships," said Foster. "This continued recognition from CRN exemplifies our ongoing commitment to provide the right mix of innovative services, quality support and rich incentives that drive success within the channel."

"The executives on our 2017 Channel Chiefs list have distinguished themselves by building strong partner programs, developing and executing effective business strategy and helping to advance the channel as a whole," said Bob Faletra, CEO of The Channel Company. "They represent an extraordinary group of individuals who lead by example and serve as both invaluable advocates and innovators of the IT channel. We applaud their achievements and look forward to their successes in the coming year."

MegaPath is consistently recognized for its innovation and industry leadership. Most recently, Technology Marketing Corporation (TMC) named the company's Hosted Voice and MegaPath One solutions as 2017 Internet Telephony Product of the Year Award winners.

View the CRN article

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